

EDP focus group on cosmetics and food supplements based on natural resources

Methodological outlook of the parallel sessions



Karel Haegeman

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Entrepreneurial Discovery Process
Focus Group on cosmetics and food
supplements based on natural resources

European Commission
Joint Research Centre (JRC)
The Commission's in-house science service



At the core: RIS3 and EDP

• <u>RIS3</u>: Research and Innovation Smart Specialisation Strategies

• <u>EDP</u>: Entrepreneurial Discovery Process



Smart Specialisation strategy as defined in the Common Provision Regulation 1303/2013

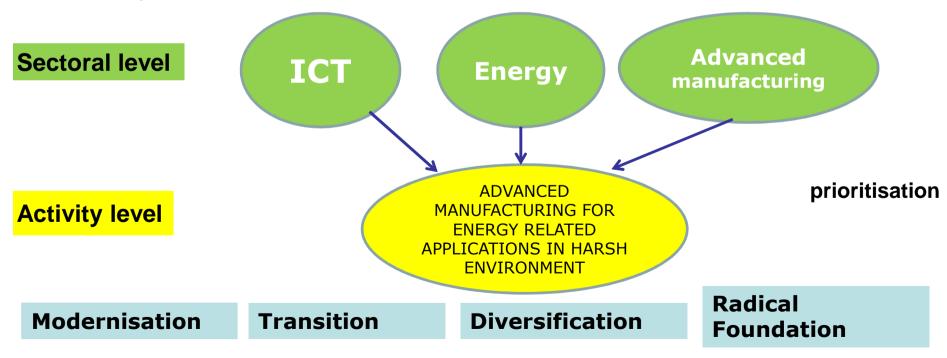
The national or regional innovation strategies which:

- 1. set **priorities**
- 2. in order to build competitive advantage
- 3. by developing and **matching research** and innovation own strengths **to business needs**
- 4. in order to address emerging opportunities and **market developments**
- 5. through **entrepreneurial discovery process**



Smart specialisation fosters market driven economic transformation

RIS3 is about developing new specialities / niches / market opportunities based on national/regional concentration of knowledge, competence and market potential:





Business

manufacturing and services, primary sectors, financial sector, creative industries, social sector, large firms, SMEs, young entrepreneurs, students with business ideas, cluster and business organisations, etc.

Research

public and private
research bodies,
universities,
science and technology
parks, NCPs,
Technology transfer
offices, Horizon2020
committee members,
regional ESFRI roadmaps
etc.

Entrepreneurial in **composition** and **spirit:** (risk-taking, broader view beyond boundaries ...)

Different departments, if relevant at different government levels, agencies e.g. for regional development, business advice, public procurement offices, incubators, etc.

Public administration

NGOs and citizens' initiatives related to societal challenges for which innovative solutions would be helpful, consumers associations, Talents! etc.

Civil society / Users

Smart Specialisation is an ongoing process

- Businesses are best placed to lead in the identification of new opportunities for growth
- The process of discovery of their niches and markets used by the most entrepreneurial of firms/researchers inspire public policies for innovation

Objectives today







Networking:

'Talk to each other'

- Between firms, research, public sector, civil society
- Support collaboration on new innovation projects
- International collaboration
- Trust building, capacity building, understanding of RIS3

• <u>Idea generator</u>:

'You have the knowledge'

- For innovation in this specific area
- For identifying regional strengths and for addressing barriers to regional innovation
- Input for regional and national innovation policy

A test:

'Give your suggestions'

- In terms of methodology for EDP
- In terms of the potential for 'cosmetics an food supplements based on natural resources' to become a RIS3 priority



Practical: Two times two working groups

• Before lunch:

- Group 1: Product innovation: new ingredients, formulas, sustainability
- Group 2: Innovative technologies and equipment

• After lunch:

- Group 3: Promotion and new markets: marketing, distribution, design, innovative packaging
- Group 4: Quality improvements in products and/or services, certifications, labelling and regulations



Set-up of the parallel sessions:

- Introductory statements by RDA Nord West:

 Brief overview of current state, challenges, opportunities and questions for discussion in each area (5')

- 4 Tasks:

- Task 1 Individual generation of ideas (10')
- Task 2 Presentation of ideas (30')
- Task 3 Formation of partnerships (15')
- Task 4 Further development of ideas (30')



Task 1 & 2: Generation & presentation of ideas

Task 1: Idea-fiche (10')

Personal profile:

Innovative idea:

External expertise needed:

Task 2: Post-it session (1')



Task 3: Forming Partnerships (15')

The Idea-partnership table

| | Name 1 | Name 2 | Name 3 | Name 4 |
|--------|--------|--------|--------|-----------|
| | | | | |
| Idea 1 | | | | |
| Idea 2 | | | | |
| Idea 3 | | | | |
| Idea 4 | | | | |
| Idea 5 | | | | |
| | | | | |
| | | | | |

Moderator will **fill and consolidate** the table.

Participants should:

- Identify and rate the three favorite ideas for collaboration
- Based on that form idea-partnerships of 2-4 people



Task 4 Ideas Development (30')

Idea-partnership will draft a document with the following info:

- A brief description of the idea
- Regional strengths upon which the idea is built
- Clear identification of research component. Where are these capacities available (in the region, in Romania, internationally)?
- Identification of the role of different partners
- First assessment of framework conditions (are there adequate human resources/infrastructure)
- First assessment of next steps



Thank you Any question? Coffee